

SUPERYACHT

BUSINESS

Industry insight for decision makers



Frans Heesen

The man who built up one of the great Dutch yards reveals how he did it

Pendennis

Coping with recession-busting demand in the south west of England



Swing time

The best new products on the market including a stunning German timepiece



Tax free zones

Why the Middle East is becoming the new yacht shopper's delight



Celtic Kestrel

The Irish and Scottish investors building a fresh yacht concept in Turkey

Crew rules

Investigation into the full implications of new international legislation

Feadship refit


The challenge of extending a 50m yacht's stern section — on three levels



DECK HATCHES

► **Producer:** Vetus
► **Web:** www.vetus.com

The MAGNUS range of watertight hatches from Vetus is CE certified to A1 standard making them suitable for ocean use. They can be used in any part of the hull or superstructure and are available in seven sizes that are interchangeable with most of the common models on the market. Friction hinges allow the hatch to stay open in any position without stays.



SEALANT AND ADHESIVE

► **Producer:** SABA
► **Web:** www.saba.nl

Netherlands-based sealant manufacturer SABA has introduced the Sealack 751 range of MS polymer-based sealants and adhesives. The sealants are designed for exterior and interior applications such as joints, bonding deck and hull sections, fittings and rubbing strips.



SURFACE LIGHTING

► **Producer:** Yachtlite
► **Web:** www.yachtlite.com


RoomLite is an LED-based product from Yachtlite that provides a backlighting effect to evenly illuminate an entire wall or work surface. Different surface finishes are possible with the RoomLite, depending on application. The available colours are tailored to the customer's exact needs and the homogenous light prevents light-spots occurring.



EXCLUSIVE LUGGAGE

► **Producer:** T.T. Trunks
► **Web:** www.tttrunks.com

Parisian specialist luxury company, T.T. Trunks, create bespoke trunks tailored to individual customers needs. T.T. Trunks already make hand-held Vanity trunks, free standing cigar and champagne trunks and will soon be releasing a trunk dedicated to pool and spa use. It will be capable of playing music and storing sun cream and sunglasses.



FURNITURE HANDLES

► **Producer:** Turnstyle Designs
► **Web:** www.turnstyledesigns.com

Turnstyle has launched a range of furniture handles to compliment its Recess composite door levers and pulls. The furniture handles have centres 128mm (5in) apart and are available in six designs — Rough Cut, Ring Tail, Spot, Groove, Twist and Shagreen. The range also includes T-bars, Knobs and Cup Handles, to allow designers freedom in co-ordinating the furniture fittings selection.